



During the outbreak it's important to recognize that disruptions to products, services, trades, and more are occurring. Merchandising livestock will be no exception during this time period. The following are some general tips to consider during this outbreak:

- 1) As the outbreak changes so will policies and procedures, ensure that you are aware of the on-going changes (state and federal) and if there are any new restrictions or waivers.
- 2) Consider whether you need to merchandise livestock and for what reasons (timing, financial, limited feed, expired rental facilities/feed (corn stalks, etc.).
- 3) Check the markets and evaluate your financial situation currently and in the future.
 - What are your normal practices? Is there room for deviance from your plan?
 - Call your local livestock auction representatives and see what options are available?
 - Consult with your lender and ensure any "financial" related deviances works for them?
- 4) Consider location of auction- (Who is open? Does it make more sense to use video auction services? What are the logistics associated with transportation if video is used instead of the local sale barn etc.).
- 5) Call Before you go:
 - Many locations will have restrictions or requirements (i.e. only unloading of livestock, no walking around, mailed checks only, no indoor traffic, etc.).
 - Hours may be reduced, sales consolidated, or specials postponed.
 - Find out if any health and inspection requirements have recently changed.
- 6) When Traveling Consider:
 - Local facilities may be closed (rest areas, restaurants, gas stations, stores, service stations etc.).
 - Fuel up before you go and take an extra can of fuel.
 - Pack enough food and water for a two day trip at minimum.
 - Have extra contact numbers on hand in case of a breakdown and let family know of trip plans.
- 7) If you are ill, have a compromised immune system, or live with those who may be compromised; consider staying home and making other arrangements for animals that need to go to sale.
- 8) Generally practice good hygiene and biosecurity measures for you, your family & employees, livestock, equipment, and general operation.
- 9) In trying economic and stressor times, remember that it's okay to reach out to someone and get help. You are never alone and your complete well-being is always important.

Resources & General Contact Information:



COLORADO STATE UNIVERSITY
EXTENSION

State of Colorado Covid-19 Official Site Information- covid19.colorado.gov/

Colorado Department of Agriculture (Brand, health, and more)- colorado.gov/agmain

Colorado Cattlemen's Association- coloradocattle.org/

Colorado Livestock Association- coloradolivestock.org/

CSU Agriculture & Business Management (Budgets, decision tools, & more)- wr.colostate.edu/ABM/

American Farm Bureau (Industry Information & resources)- fb.org/

National Farmers Union (Industry information & resources)- nfu.org/

Colorado Crisis Service (*Help for Farmers & Ranchers)- coloradocrisisservices.org/ or [Call 1-844-493-TALK \(8255\)](tel:1-844-493-TALK) or [Text "TALK" To 38255](text:38255)

United States Department of Agriculture (USDA) Market Reports- ams.usda.gov/market-news

Cattle USA (Listing of local and regional markets, videos, & market reports)-cattleusa.com/

DTN (Market information and industry updates)- dtnpf.com/agriculture/web/ag/livestock

Brush Livestock of Colorado (Brush, CO)- brushlivestock.com/ or [\(970\) 842-2801](tel:970-842-2801)

Burlington Livestock Exchange (Burlington, CO)- bleinc.com/ or [\(719\) 346-8900](tel:719-346-8900)

Calhan Auction Market, Inc. (Calhan, CO)- calhanauctionmarket.com/ or [\(719\) 347-2417](tel:719-347-2417)

Centennial Livestock Auction (Fort Collins, CO)- casauction.com/ or [\(970\) 482-6207](tel:970-482-6207)

Colby Livestock Auction LLC (Colby, KS)- colbylivestock.com/wp/ or [\(785\) 460-3231](tel:785-460-3231)

DVAuction (Online)- dvauction.com/ or [\(402\) 316-5460](tel:402-316-5460)

La Junta Livestock Commission Inc. (La Junta, CO)- ljlivestock.com/ or [\(719\) 384-7781](tel:719-384-7781)

Livestock Exchange, LLC (Brush, CO)- livestockexchange.org/ or [\(970\) 522-1950](tel:970-522-1950)

Ogallala Livestock Auction Market (Ogallala, NE)- ogallalalive.com/ or [\(308\) 284-2071](tel:308-284-2071)

Producers Livestock Marketing Association (Greeley, CO)- producerslivestock.com/html/co_greeley.html or [\(970\) 353-4121](tel:970-353-4121)

Ranchland Livestock Auction (Wray, CO)- [321 East North Railway St.](https://www.ranchlandlivestock.com/) or [Facebook](https://www.facebook.com/ranchlandlivestock/) or [\(970\) 332-4873](tel:970-332-4873)

Sterling Livestock Commission (Sterling, CO)- sterlinglivestock.com/ or [\(970\) 522-1950](tel:970-522-1950)

Southern Colorado Livestock Auction (Fowler, CO)- [Facebook](https://www.facebook.com/southerncoloradolivestock/) or [\(719\) 263-4152](tel:719-263-4152)

Superior Livestock Auction (Online)- superiorlivestock.com/ or [\(800\) 523-6610](tel:800-523-6610)

Winter Livestock (La Junta, CO)- winterlivestock.com/lajunta.php or [\(719\) 384-4491](tel:719-384-4491)

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Colorado Livestock Association- coloradolivestock.org/

CSU Agriculture & Business Management Resources (Budgets, decision tools, rates, & more)-
wr.colostate.edu/ABM/

American Farm Bureau (Industry Information & resources)- fb.org/

National Farmers Union (Industry information & resources)- nfu.org/

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Centennial Livestock Auction (Fort Collins, CO)- casauction.com/ or [\(970\) 482-6207](tel:970-482-6207)

Cortez Livestock Auction (Cortez, CO)- [12129 Hwy 491](https://12129Hwy491.com/) or [Facebook](https://www.facebook.com/cortezlivestock/) or [\(970\) 565-3456](tel:970-565-3456)

Delta Sales Yard (Delta, CO)- deltasalesyard.com/ or [\(970\) 874-4612](tel:970-874-4612)

DVAuction (Online)- dvauction.com/ or [\(402\) 316-5460](tel:402-316-5460)

Hi-Country Cattle Auction (Hesperus, CO)- cattlecrazy.com/ or [970-247-3652](tel:970-247-3652)

Horse Creek Sale Company (Castle Rock, CO)- horsecreeksaleco.com/ or [\(970\) 554-0564](tel:970-554-0564)

Loma Livestock (Loma, CO)- lomalivestock.com/ or [\(970\) 858-9988](tel:970-858-9988)

Producers Livestock Marketing Association (Greeley, CO)- producerslivestock.com/html/co_greeley.html or [\(970\) 353-4121](tel:970-353-4121)

Rocky Mountain Livestock Sales Inc. (Salida, CO)- rockymtnlivestock.com/ or [\(719\) 539-6647](tel:719-539-6647)

Superior Livestock Auction (Online)- superiorlivestock.com/ or [\(800\) 523-6610](tel:800-523-6610)

Valley Livestock Auction (Monte Vista, CO)- valleylivestockauction.net/ or [\(719\) 852-9500](tel:719-852-9500)

Western Slope Cattlemen's (Loma, CO)- wscattlemens.com/index.html or [\(970\) 858-0090](tel:970-858-0090)